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Hirschman's Legacy findings in dealing with the private sector

Having served as public servant, consultant and manager in dealing with the private sector and with entrepreneurship and enterprises, during my career i've frequently had the occasion to trip over some useful findings of Albert Hirschman's legacy.

In the consolidation of entrepreneurial projects, the role of exit - voice mechanism and interaction has traditionally been recognized... But i've found that some successful management activities are plenty of other less analyzed Hirschman's findings.

Strategies for unbalancing growth are frequently used by entrepreneurs when they run their businesses, reform-mongering strategies are necessities also in the private sector development to protect and empower innovation faced with traditional conservative behaviors and rhetoric, the principle of the hiding hand frequently works as a mean of creating non - planned innovation... Economics to politics and beyond are frequently "normal" oscillation also in the entrepreneurial environment.

My objective is to show up some of these strategies that I've found very useful and effective in both my personal experience and in the observation of some entrepreneurial behavior.

The majority of these findings are frequently illustrated with a different language, specifically originated by business economics... but at the very end of the story, they are the same of some Hirschman's discoveries in the development field.

The idea is that we could learn a lot by these experiences and use these lessons to enlarge our management abilities.